

# CURRICULUM VITAE

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Associate Professor

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School of Business, Economics and Law  
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Department of Economics

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## Academic Employment

**University of Gothenburg (2008-ongoing)**  
Department of Economics

- University Lecturer, Associate Professor

Supervisor: Lennart Flood (Head of Department)

**University of Oxford (2000-2007)**

Department of Economics, Centre for the Study of African Economies (CSAE)

- Leverhulme Early Career Research Fellow, 2005-2007.

- UNIDO Research Fellow, 2000-2005.

Supervisors: John Knight (Head of Department 2000-2001); David Hendry (Head of Department 2001-2007). Paul Collier, (Director of CSAE).

## **University of Gothenburg (2002-2007)**

Department of Economics

- Visiting Assistant Professor (part-time). Supervisor: Arne Bigsten.

## **University of Gothenburg (1998-2000)**

Department of Economics

- Research and Teaching Assistant: Taught classes on PhD course, "Microeconomics".

Supervisor: Arne Bigsten (Supervisor of PhD thesis); Lennart Hjalmarsson (Head of Department).

## **Other Academic Affiliations**

**Research Associate** at the Centre for the Study of African Economies, Department of Economics, University of Oxford. 2008-ongoing.

**Fellow** of the European Development Research Network (EUDN). 2006-ongoing.

**Research Associate** at Nuffield College, University of Oxford. 2004-2007.

**Research Associate** at Institute for Fiscal Studies, UK. 2004-2007.

## **Education**

PhD in Economics, University of Gothenburg, 2000. Thesis: "Investment in African Manufacturing: A Microeconomic Analysis". Supervisor: Arne Bigsten. Faculty Opponent: Steve Bond.

Bachelor of Economics and Business Administration, Göteborg University, 1995.

## **Publications**

### **Articles in Refereed Journals**

"African Firms in the Global Economy," *Review of Market Integration*, conditionally accepted (with Arne Bigsten).

"A Rural Urban Comparison of Manufacturing Enterprise Performance in Ethiopia," *World Development*, forthcoming, Fall, 2010 (with Josef Loening and Bob Rijkers).

"Job Sorting in African Labor Markets," 2009, *Journal of African Economies* 18:5, pp. 824-868 (with Marcel Fafchamps and Najy Benhassine).

- “Post-Conflict Risks,” 2008, *Journal of Peace Research* 45:4, pp. 461-478 (with Paul Collier and Anke Hoeffler).
- “Exporting from Manufacturing Firms in Sub-Saharan Africa,” 2006, *Journal of African Economies* 15:4, pp.671-687 (with Neil Rankin and Francis Teal).
- “What Have We Learned from a Decade of Manufacturing Enterprise Surveys in Africa?” 2006, *World Bank Research Observer* 21:2, pp. 241-265 (with Arne Bigsten).
- “The Dynamics of Returns to Education in Kenyan and Tanzanian Manufacturing,” 2006, *Oxford Bulletin of Economics and Statistics* 68:3, pp. 261-288 (with Francis Teal, Anthony Wambugu and Godius Kahyarara).
- “Wages and Labor Management in African Manufacturing,” 2006, *Journal of Human Resources* 41:2, pp. 346-379 (with Marcel Fafchamps).
- “The Determinants of Survival Among African Manufacturing Firms,” 2006, *Economic Development and Cultural Change* 54:3, pp. 533-556 (with Alan Harding and Francis Teal).
- “Adjustment Costs, Irreversibility and Investment Patterns in African Manufacturing,” 2005, *The B.E. Journals in Economic Analysis & Policy: Contributions to Economic Analysis & Policy* 4:1 Article 12, pp. 1–27 (with Arne Bigsten, Paul Collier, Stefan Dercon, Marcel Fafchamps, Bernard Gauthier, Jan Willem Gunning, Remco Oostendorp, Catherine Pattillo and Francis Teal).
- “Unobserved Heterogeneity and the Relation between Earnings and Firm Size: Evidence from Two Developing Countries,” 2005, *Economics Letters* 87, pp. 153-159 (with Francis Teal and Anthony Wambugu).
- “Size and Efficiency in African Manufacturing Firms: Evidence from Firm-Level Panel Data,” 2004, *Journal of Development Economics* 73, pp. 369-394 (with Francis Teal).
- “On the Duration of Civil War,” 2004, *Journal of Peace Research* 41:3, pp. 253-273 (with Paul Collier and Anke Hoeffler).
- “Do African Manufacturing Firm Learn from Exporting?” 2004, *Journal of Development Studies* 40:3, pp. 115-141 (with Arne Bigsten, Paul Collier, Stefan Dercon, Marcel Fafchamps, Bernard Gauthier, Jan Willem Gunning, Abena Oduro, Remco Oostendorp, Catherine Pattillo, Francis Teal, and Albert Zeufack).
- “Risk Sharing in Labour Markets,” 2003, *World Bank Economic Review* 17:3, pp. 349-366 (with Arne Bigsten, Paul Collier, Stefan Dercon, Marcel Fafchamps, Bernard Gauthier, Jan Willem Gunning, Abena Oduro, Remco Oostendorp, Catherine Pattillo, Francis Teal, and Albert Zeufack).
- “Are manufacturing exports the key to economic success in Africa?” 2003, *Journal of African Economies* 12:1, pp. 1-29 (with Francis Teal).

- “Credit Constraints in Manufacturing Enterprises in Africa,” 2003, *Journal of African Economies* 12:1, pp. 104-125 (with Arne Bigsten, Paul Collier, Stefan Dercon, Marcel Fafchamps, Bernard Gauthier, Jan Willem Gunning, Abena Oduro, Remco Oostendorp, Catherine Pattillo, Francis Teal, and Albert Zeufack).
- “Skills, Investment and Exports from Manufacturing Firms in Africa,” 2000, *Journal of Development Studies* 37(2), pp. 13-43 (with Francis Teal).
- “Rates of Return on Physical and Human Capital in Africa's Manufacturing Sector,” 2000, *Economic Development and Cultural Change* 48(4), pp. 801-827 (with Simon Appleton, Arne Bigsten, Paul Collier, Stefan Dercon, Marcel Fafchamps, Bernard Gauthier, Jan Willem Gunning, Abena Oduro, Remco Oostendorp, Catherine Pattillo, Francis Teal, and Albert Zeufack).
- “Contract Flexibility and Dispute Resolution in African Manufacturing,” 2000, *Journal of Development Studies* 36(4), pp. 1-37, (with Arne Bigsten, Paul Collier, Stefan Dercon, Marcel Fafchamps, Bernard Gauthier, Jan Willem Gunning, Abena Oduro, Remco Oostendorp, Catherine Pattillo, Francis Teal, and Albert Zeufack).
- “Investment in Africa's Manufacturing Sector: a Four Country Panel Data Analysis,” 1999, *Oxford Bulletin of Economics and Statistics* 61(4), pp. 489-512 (with Arne Bigsten, Paul Collier, Stefan Dercon, Bernard Gauthier, Jan Willem Gunning, Anders Isaksson, Abena Oduro, Remco Oostendorp, Catherine Pattillo, Michel Sylvain, Francis Teal, and Albert Zeufack).
- “The Export Orientation of African Manufacturing: a Firm Level Analysis,” 1999, *Journal of International Trade and Economic Development*, 8(1), pp. 53-71 (with Arne Bigsten, Paul Collier, Stefan Dercon, Marcel Fafchamps, Bernard Gauthier, Jan Willem Gunning, Abena Oduro, Remco Oostendorp, Catherine Pattillo, Francis Teal, and Albert Zeufack).

### **Chapters in Edited Books**

- "The Manufacturing Sector," Chapter 10 in (ed.) C. Adam, P. Collier and N. Ndung'u. *Kenya: Policies for Prosperity*. Oxford University Press and Central Bank of Kenya, forthcoming (with Arne Bigsten and Peter Kimuyu).
- “Is Education a Path to Gender Equality in the Labour Market? Evidence from Pakistan”, (with Monazza Aslam and Geeta Kingdon), in Tembon, M. and L. Fort (eds.) *Educating Girls for the 21st Century: Gender Equality, Empowerment and Economic Growth*, 2008. Washington D.C: The World Bank.
- ”How can policy towards manufacturing in Africa reduce poverty? A review of the current evidence from cross-country firm studies,” 2004, (with Francis Teal), in Wohlmuth, K, A. Gutowski, T. Knedlik, M. Meyn and S. Pitamber (eds.) *African Development Perspectives Yearbook 2002/03. African Entrepreneurship and Private Sector Development*. Muenster, Germany: Lit-Verlag.

“Investment Behaviour,” 2002, Chapter 7 in *Structure and Performance of Manufacturing in Kenya* (Eds. Arne Bigsten and Peter Kimuyu), Palgrave.

“Exporting and Efficiency in African Manufacturing,” 2001, in *Policies to Promote Competitiveness in Manufacturing in Sub-Saharan Africa* (Eds. A. K. Fosu, S. M. Nsouli, A. Varoudakis), (with Arne Bigsten, Paul Collier, Stefan Dercon, Marcel Fafchamps, Bernard Gauthier, Jan Willem Gunning, Abena Oduro, Remco Oostendorp, Catherine Pattillo, Francis Teal, and Albert Zeufack). Paris: IMF, AERC and Development Centre of the OECD.

### **Book Reviews**

Review of *Pathways Out of Poverty: Private Firms and Economic Mobility in Developing Countries*, Fields, Gary S. and Guy Pfeffermann (eds.), 2003, London, Boston: Kluwer. *The World Economy*, 2005, 28(8), pp. 1192-93.

### **Other Publications**

”Vad krävs för att tillverkningsindustrin i Afrika ska växa?” 2007, *Ekonomisk Debatt* 7, pp. 44-55 (with Arne Bigsten). In Swedish (“How can the manufacturing sector in Africa grow?”).

“Competition and Exports Key for Manufacturing,” Daily Brief Article for *Oxford Analytica*, 2006.

### **Work in Progress**

“Gradual Trade Liberalization and Firm Performance in Ethiopia,” November 2009 (with Arne Bigsten and Mulu Gebreeyesus). University of Gothenburg. Submitted.

“Conditional Investment-Cash Flow Sensitivities and Financing Constraints,” August 2009 (with Steve Bond). Resubmitted to *Journal of the European Economic Association*.

“Market Integration and Structural Transformation in a Poor Rural Economy,” March 2009, Policy Research Working Paper 4856 (with Bob Rijkers). Washington D.C: The World Bank. Submitted.

“Pursuing the Wrong Options? Adjustment Costs and the Relationship between Uncertainty and Capital Accumulation,” new version coming soon (with Steve Bond and Guiying Wu).

“Who Benefits from Improved Property Rights? Heterogeneous Titling Effects on Housing Investment in Urban Peru,” new version coming soon (with Oswaldo Molina).

“Agglomeration Effects in Ethiopian Manufacturing,” October 2008 (with Arne Bigsten and Mulu Gebreeyesus).

- “A Structural Estimation of the Effects of Uncertainty on Capital Accumulation with Heterogeneous Firms ,” October 2008 (with Steve Bond and Guiying Wu).
- “Non-farm Enterprise Performance in Risky and Remote Areas,” September 2008 (with Bob Rijkers and Francis Teal).
- “Nonfarm Microenterprise Performance and the Investment Climate: Evidence from Rural Ethiopia,” Policy Research Working Paper 4577, March 2008. Washington D.C: The World Bank (with Josef Loening and Bob Rijkers).
- “Uncertainty and Capital Accumulation: Empirical Evidence for African and Asian Firms,” October 2007 (with Steve Bond and Guiying Wu).
- “Investment and Financial Constraints: Empirical Evidence for Firms in Brazil and China,” October 2007 (with Steve Bond and Guiying Wu).
- "Identification and Estimation of Cobb-Douglas Production Parameters from Micro Data," July 2006 (with Steve Bond.) This is a revised version of “Adjustment Costs and the Identification of Cobb Douglas Production Functions,” IFS Working Paper WP05/04 (with Steve Bond). London: The Institute for Fiscal Studies.

### **Reports and Conference Papers**

- “What Africa Needs to do to Spur Growth and Create More Well-Paid Jobs,” 2006, World Bank Report 42001 (with Geeta Kingdon, Justin Sandefur, Francis Teal, and Marcel Fafchamps). The World Bank & Federal Ministry for Economic Cooperation and Development, Germany.
- “Enhancing the Competitiveness of Kenya’s Manufacturing Sector: The Role of the Investment Climate,” 2004, Investment Climate Assessment (with Kehnide Ajayi, Arne Bigsten, Christopher Blattman, Linda Cotton, Ibrahim Elbadawi, Peter Kimuyu, Jean Michel Marchat, Rose Ngugi, Vijaya Ramachandran and Manju Kedia Shah). Washington D.C: The World Bank.
- “The Ghanaian Manufacturing Enterprise Survey 2000,” 2002, CSAE Report REP/2002-05 (with N. Rankin and F. Teal). Oxford: Centre for the Study of African Economies, Department of Economics, University of Oxford. Available at <http://www.economics.ox.ac.uk/CSAEadmin/reports>.

- “The Tanzanian Manufacturing Enterprise Survey 2002,” 2002, CSAE Report REP/2002-04 (with A. Harding and F. Teal). Oxford: Centre for the Study of African Economies, Department of Economics, University of Oxford. Available at <http://www.economics.ox.ac.uk/CSAEadmin/reports>.
- “The Performance of Nigerian Manufacturing Firms: Report on the Nigerian Manufacturing Enterprise Survey 2001,” 2002, CSAE Report REP/2002-01 (with F. Teal). Oxford: Centre for the Study of African Economies, Department of Economics, University of Oxford. Available at <http://www.economics.ox.ac.uk/CSAEadmin/reports>.
- “Constraints and Opportunities in Kenyan Manufacturing: Report on the Kenyan Manufacturing Enterprise Survey 2000,” 2001, CSAE Report REP/2001-03. Oxford: Centre for the Study of African Economies, Department of Economics, University of Oxford. Available at <http://www.economics.ox.ac.uk/CSAEadmin/reports>.
- “Can African manufacturing firms become successful exporters?” 2001, prepared for the *Third United Nations Conference on the Least Developed Countries*, Brussels, 14-20 May 2001 (with F. Teal).
- “What drives manufacturing exports in Africa? Evidence from Ghana, Kenya and Zimbabwe,” 2000, prepared for *Annual Bank Conference on Development Economics*, organized by The World Bank and Conseil d’Analyse Économique, Paris, June 26-28, 2000.
- “Constraints on Manufacturing Growth in Kenya,” 1998, paper prepared for a Workshop on Firm Analysis and Competitiveness Surveys (FACS) at the World Bank (with A. Bigsten and K. Lundvall).

## Research Awards

- Sida / SAREC: “Global Development and Poverty Reduction: The Role of Institutions and Policies,” tenable for 3 years in the Department of Economics, University of Gothenburg, 2010. With Arne Bigsten, Bo Rothstein and others.
- Sida / SAREC: “Female Non-Farm Entrepreneurs and Rural Diversification: A Case Study of Rural Ethiopia,” tenable (part-time) for 12 months in the Department of Economics, University of Gothenburg, 2009. With Eyerusalem Siba.
- Research Program funded by Handelsbankens Forskningsstiftelser: ”Growth: Competition, Productivity and Innovation”. Hosted by Department of Economics, University of Gothenburg. With Johan Stennek.
- Sida / SAREC: “Micro Enterprise Development and the Impact on Poverty in Africa,” tenable (part-time) for 24 months in the Department of Economics, University of Gothenburg, 2005-2006; extended to 31 March 2008. With Arne Bigsten and Anthony Wambugu.

The Leverhulme Trust (UK): “What Limits Investment in Developing Countries?”  
Leverhulme Early Career Fellowship, tenable (part-time) for 24 months in the  
Department of Economics, University of Oxford, 2005-2007.

ESRC (UK): “Investment: Constraints on Firms and Links Between Institutions and  
Growth,” tenable (part-time) for 24 months in the Department of Economics,  
University of Oxford, 2005-2007. With Steve Bond and Adeel Malik.

ESRC (UK): “Evaluating New Econometric Models of Company Investment Based  
on Tobin’s Q,” tenable (part-time) for 12 months in the Department of  
Economics, University of Oxford, 2005-2006. With Steve Bond.

## **Other Awards**

Voted *Teacher of the Year* in 2007 by students on the M.Sc. Economics for  
Development, University of Oxford.

Received *Merit Award* in 2006 from the Department of Economics, University of  
Oxford, for demonstrating excellent performance.

Received *Merit Award* in 2005 from the Department of Economics, Oxford, for  
demonstrating excellent performance.

## **International Consultancies**

Participated in numerous projects on, for example: non-farm enterprises in rural  
Ethiopia; investment and uncertainty; labor market outcomes; manufacturing  
performance; sources of growth, sponsored by the International Growth Centre, the  
World Bank, UNIDO, and the Department for International Development (DFID),  
UK.

## **Teaching**

### **Lecturing**

*University of Gothenburg*

Development Economics, PhD program, 2002; 2004; 2005; 2007, 2009

Applied Econometrics, PhD program, 2008; 2009.

Development Economics (undergraduate; level C), 2008; 2009.

Advanced Development Economics, MSc in Economics, 2008; 2009.

Advanced Industrial Organization I, MSc in Economics, 2009.

Advanced Industrial Organization II, MSc in Economics, 2009.

#### *University of Oxford*

Quantitative Methods for Development, MSc in Economics for Development, 2002/03; 2004/05; 2005/06; 2006/07.

#### *Invited*

Econometric Methods for Panel Data. Training Workshop organized by the University of Stellenbosch and the ERSA. 2009.

### **Supervision of PhD Students**

#### *Completed*

Oxford: Guiying Wu (with S. Bond).

#### *Ongoing*

Gothenburg: Yoshihiro Sato; Eyerusalem Siba (with O. Olsson); Yonas Alem (with G. Köhlin); Ann-Sofie Isaksson (with A. Bigsten); Måns Nerman (with A. Bigsten), Qian Weng (with F. Carlsson)

Oxford: Oswaldo Molina (with S. Dercon).

### **Graduate Examination**

On Grading Committee for PhD Thesis: “Essays on Conflict, Institutions, and Ethnic Diversity” by Pelle Ahlerup, University of Gothenburg. October 2009.

On Grading Committee for PhD Thesis “Land Reform, Trust and Natural Resource Management in Africa,” by Precious Zikhali, University of Gothenburg. November 2008.

Faculty Opponent for PhD Thesis “Essays on the Namibian Economy,” by Michael Humavindu, University of Umeå, September 2008.

On Grading Committee for PhD Thesis “Essays on Globalization and Occupational Wages,” by Farzana Munshi, University of Gothenburg. March 2008.

Internal Examiner of D.Phil. (PhD) Thesis in Economics: “Agricultural Extension and Social Networks: an Empirical Investigation,” by Mattia Romani, University of Oxford. Spring 2005.

Internal Examiner of D.Phil. (PhD) Thesis in Economics: “Modelling Business Investment: Essays on Uncertainty, Heterogeneity and Aggregation,” by Domenico Lombardi, University of Oxford. Spring 2004.

External Examiner of MPhil Thesis: “The Effect of Business Networks on Computer Adoption,” by Nazish Afraz, London School of Political Science and Economics. Autumn 2006.

Internal Examiner of six M.Phil. Thesis in Economics at the Department of Economics, University of Oxford. 2005-2007.

## **Other Activities**

### **Miscellaneous Assignments**

Co-organised (with Francis Teal) the Oxford-UNIDO International Forum on New Industrial Realities and Firm Behaviour in Africa held in Oxford 22-23 September 2001.

Co-edited (with Francis Teal) the UNIDO Special Issue of *Journal of African Economies* 12:1 (March 2003) on Manufacturing.

Member of the committee (with Marcel Fafchamps and Abigail Barr) organising an international conference entitled *Growth, poverty reduction and human development in Africa*, at St Catherine’s College, Oxford, 21-22 March, 2004.

### **Data Collection**

Consultant in the *Regional Program of Enterprise Development (RPED)* survey in Kenya, funded and organized by the World Bank in February 2003.

Team leader in the *Tanzanian Manufacturing Enterprise Survey*, funded by DFID and fielded in January-March 2002.

Responsible for the *Kenyan Manufacturing Enterprise Survey*, funded by UNIDO and fielded in October and November 2000.